

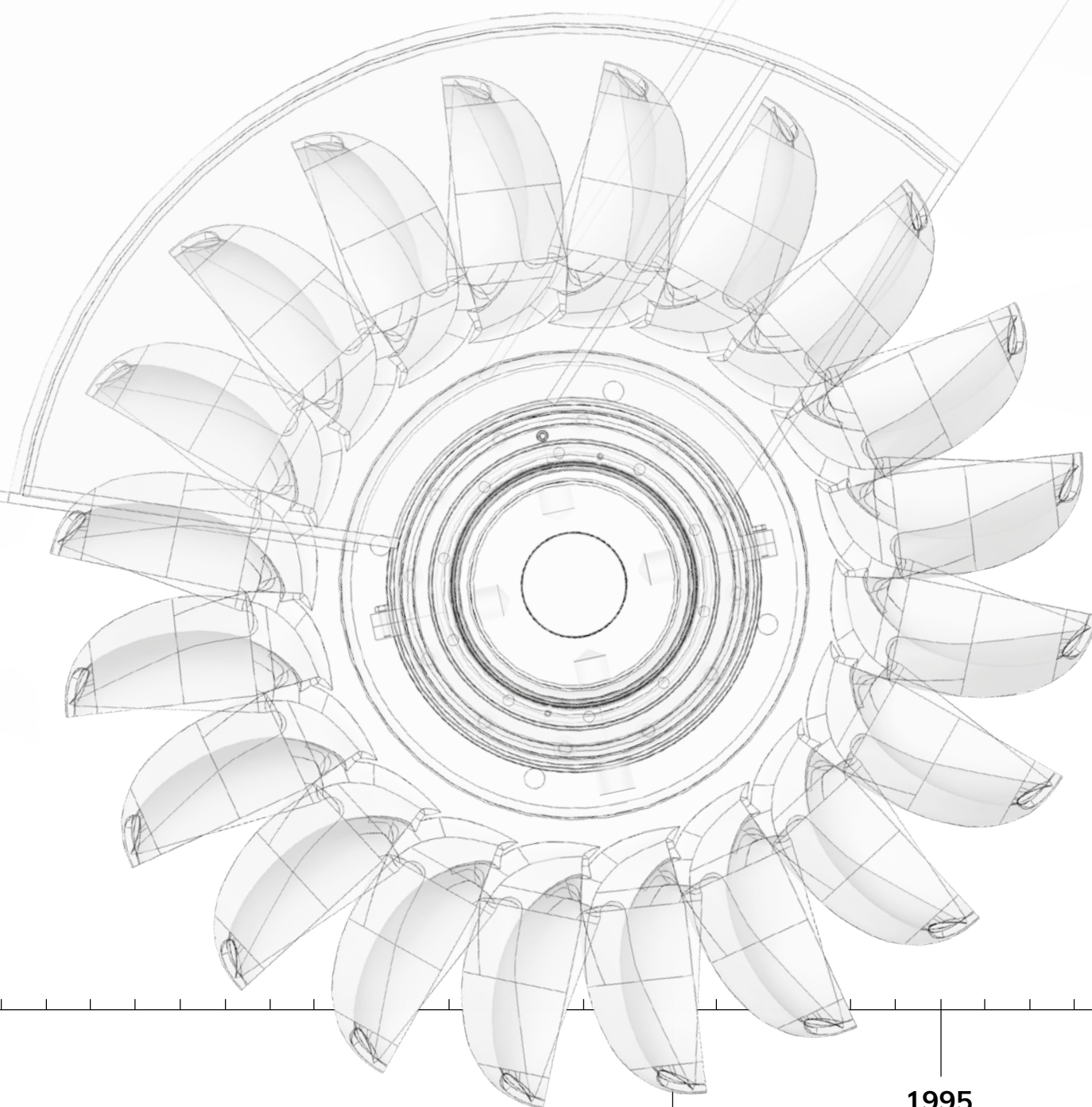


ADVANTAGE  
ON YOUR SIDE



# LET'S TURN THE WHEEL OF TIME

OUR JOURNEY LEADS US THROUGH  
MANY DECADES OF OPPORTUNITIES  
AND CHALLENGES.



**1971**

FLOVEL incorporated  
by Dr. R.N. Kar &  
M. Kar

**1995**

JV – Sulzer Hydro  
Sulzer FLOVEL Hydro Ltd.

**1989**

Collaboration, Tempella,  
Finland

**2000**

VA Tech acquires Sulzer Hydro  
VA Tech Escher Wyss Flovel Ltd.

**2006**  
NEW ERA FLOVEL

**2008**  
Completion of  
state-of-the-art  
manufacturing facility

**2007**

Nam Chien-2, 2 x 16 MW,  
Vietnam

**2010**  
JV with TB Hydro,  
Poland for valves  
manufacturing

**2009**

Technical Collaboration  
with Karsbol Consulting  
AB, Sweden

**2011**

Eglence 1 & 2,  
72 MW, Turkey  
NH2, 2 x 26 MW,  
Vietnam

**2017**  
Nam Cum 4, 2 x 27 MW,  
Vietnam

**2015**

Erevan, 2 x 25 MW,  
Armenia  
Sholayar, 3 x 19 MW,  
India

**2016**

Implementation of  
ERP package (SAP)  
Shanan, India, 1 x 50 MW

**2019**

FLOVEL moved into a  
new, modern office

**2018**

Suoi Sap 2A,  
2 x 33 MW,  
Vietnam

**2021**

Expansion  
of factory







”

## NEVER LOSE THE FOCUS ON PERFORMANCE.

At FLOVEL, we take great pride in our contribution to the three key aspects of the modern world: Technology, Energy and Environment. Over five decades of our existence has led to 300+ Hydropower plants worldwide with combined capacity of over 6,000 MW, delivering clean energy and preserving the environment.

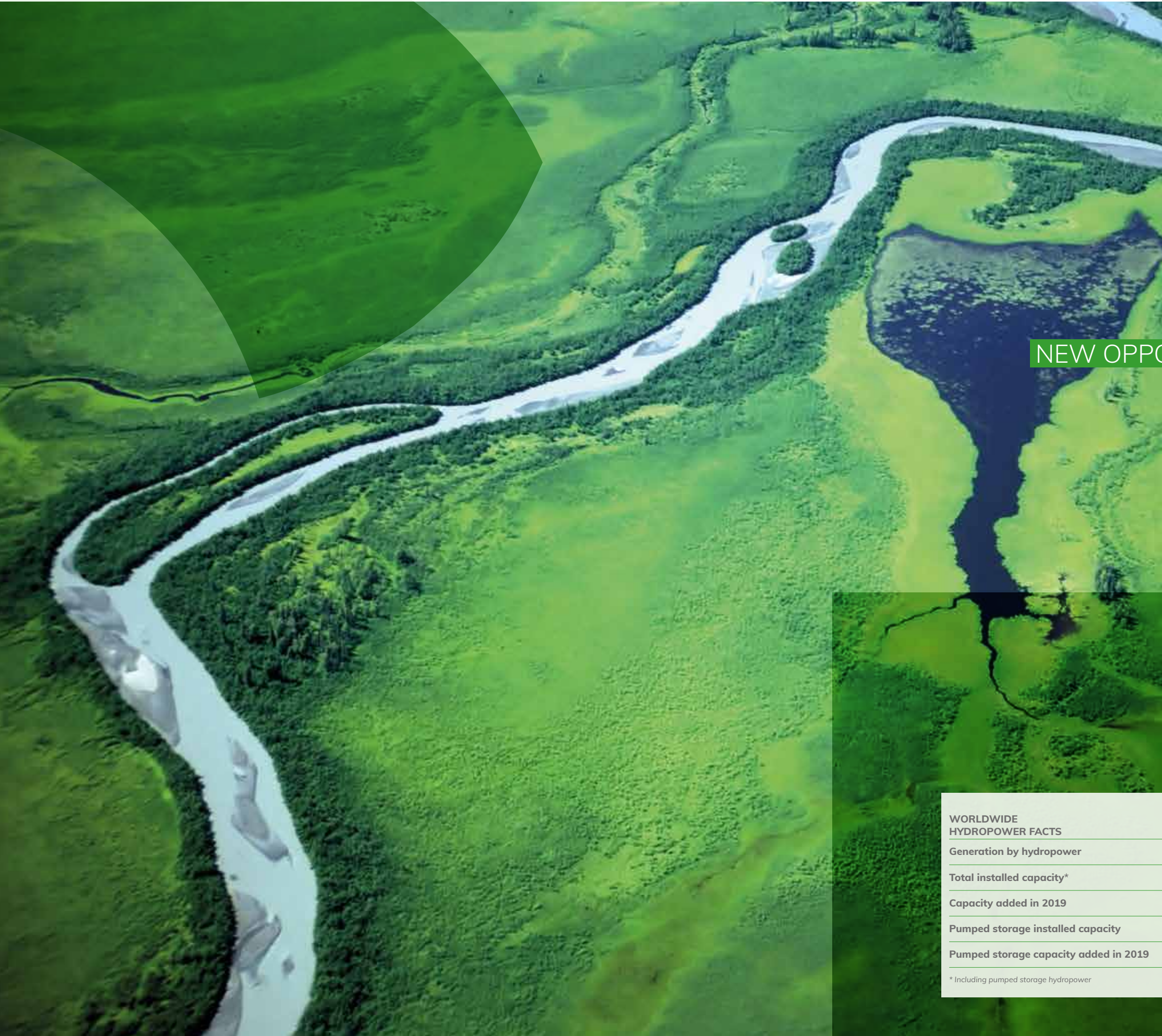
We have constantly invested in Technology with a world-class design and manufacturing set-up geared to produce high performance products to the exacting standards required. Our human capital gives us the edge, bridging the twain worlds of Technological possibility and customer's business requirements.

There are no compromises, no second-best in the world of FLOVEL. We remain committed to excellence, integrity and ushering in a better world everyday.

**Maharaj Kar,**  
Chairman







# OPPORTUNITIES WITH HYDRO- POWER

HYDROPOWER OFFERS  
NEW OPPORTUNITIES FOR THE WORLD.

It is estimated by historians that waterpower was used about 5,000 years ago. In earlier years the mechanical energy was used directly. Today the same energy is transformed into electrical energy with generators. Waterpower plants exist since about 100 years. More than 16% of the total worldwide electricity is generated by hydropower. Hydropower is the most attractive and efficient renewable energy source on the planet.

Population increase, urbanization and increasing energy demands are exhausting the conventional energy sources. Climate change is making people rethink about how to protect our planet and the focus today is on renewable energy sources.

In recent decades, FLOVEL has been delivering highly efficient and cost effective solutions for Hydropower plants, using highly innovative and reliable operating technologies. We have executed more than 300+ hydropower projects around the world, delivering 6,000+ MW hydropower capacity. We are helping shape the future with one of the most efficient and sustainable ways to generate energy: HYDROPOWER.

WORLDWIDE HYDROPOWER FACTS	North & Central America	South America	Europe	Africa	South & Central Asia	East Asia & Pacific
Generation by hydropower	731 TWh	684 TWh	653 TWh	138 TWh	504 TWh	1,593 TWh
Total installed capacity*	205 GW	177 GW	251 GW	37 GW	152 GW	487 GW
Capacity added in 2019	73 MW	5,011 MW	682 MW	906 MW	2,343 MW	6,465 MW
Pumped storage installed capacity	23 GW	1 GW	55 GW	3 GW	7.5 GW	68 GW
Pumped storage capacity added in 2019	0 MW	0 MW	4 MW	0 MW	0 MW	300 MW
* Including pumped storage hydropower						
Source: Hydropower Status Report, 2020						





**1,308 Gigawatt**

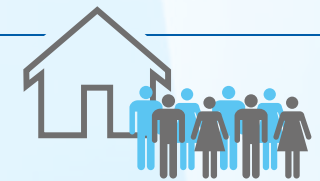
is worldwide installed capacity of Hydropower.



**100% commitment**  
of FLOVEL towards Hydropower.



**~50%** share of Hydropower  
of electricity production in  
**50 countries.**



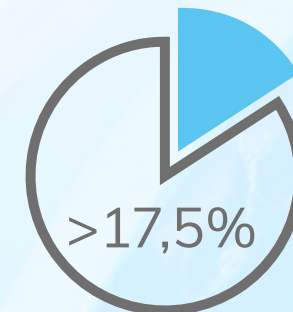
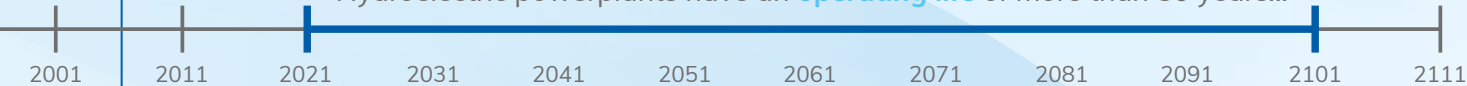
Hydropower enables creating  
**regional growth  
centres and  
local jobs.**

**ELECTRICITY FROM  
RENEWABLE ENERGY**

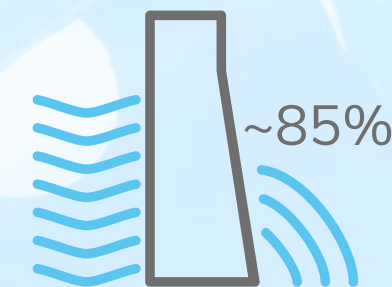
# HYDROPOWER

**80 YEARS+**

Hydroelectric powerplants have an **operating life** of more than 80 years...



**share of Hydropower**  
in the total world  
electricity supply.



**dams in the world**  
are not used for  
Hydropower generation.



**most efficient**  
Hydroelectric powerplants are  
the most efficient technology  
to produce electricity. Zero  
consumables, long-life, endless  
supply, low recurring cost.



**+80%**

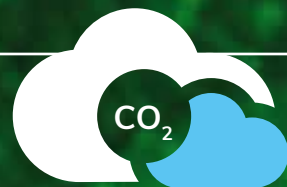
of the world **renewable  
energy** is generated  
from Hydropower.

Hydropower is the **biggest  
and cheapest renewable  
energy source** of the world.



THE CONTINUOUS  
OPERATION OVER DECADES  
**GUARANTEES HIGH PROFIT.**





**Small hydropower has no CO<sub>2</sub> emissions,**  
which would be produced from other energy sources.  
This is an **important contribution to the climate protection.**



**No resources are wasted**  
and the nature is not polluted with waste products.

**WATER IS THE OLDEST REGENERATIVE  
ENERGY SOURCE AND  
ENSURES CLIMATE STABILIZATION.**

# SUSTAINABILITY



**unlimited**

Waterpower is an  
unlimited energy source.



**noiseless**

Waterpower plants  
are noiseless.



**sustainable**  
water supply for irrigation.

**WELL ENGINEERED TECHNOLOGIES  
ENSURE RELIABLE FUNCTIONING AND  
LONG LIFETIME.**

The barrages of waterpower plants  
form **living space for human  
and nature** and prevent  
uncontrolled floods.

**Waterpower  
secures jobs.**





# DELIVERING EXCELLENCE

THE STRENGTH OF FLOVEL IS TO  
OFFER WATER-TO-WIRE PACKAGES FOR



**S&M Hydro**  
Small & Medium Hydro  
(up to 60 MW units)



**RenServ**  
(Renovation, Modernisation  
and Upgradation)

“OUR VISION IS TO BE A TECHNOLOGY LEADER, AND TO BE AMONGST THE TOP HYDRO POWER EQUIPMENT MANUFACTURERS GLOBALLY, BY LEVERAGING TECHNOLOGICAL AND COMMERCIAL ACUMEN, TO EXCEED CUSTOMER EXPECTATION AND TO BE THE MOST RESPECTED BRAND.”



As manufacturer of Hydraulic Turbines and Valves, we are a full line supplier of Electromechanical Equipment & Services for small & medium Hydropower projects including Renovation, Modernisation, Upgrading and aftermarket services for existing power plants.

We provide turnkey Hydro Power Solutions – with cohesive integration of design, manufacturing, execution and service support. With our incessant focus on quality and total customer satisfaction, we have set new benchmarks in 'implementation finesse' that have translated into sustainable benefits for our customers.

**Design &  
Engineering  
Manufacturing**

Cutting Edge  
Technology

Modern  
Machinery &  
Facilities

Highly Skilled  
Personnel

Stringent  
Quality  
Checks &  
Processes

## Advanced Solutions

- » **Safety:** Optimum Technology deployment for infallible safety and reassuring reliability
- » **Performance:** Higher plant availability, system efficiency and Lower downtime



# RELATIONSHIPS WORLDWIDE

OUR PRINCIPLE IS TO BE  
CLOSE TO THE CUSTOMER  
– ALWAYS AND EVERYWHERE.

50+ years  
of global Hydro  
experience

650+  
units delivered

300+  
employees

300+ projects  
executed across 14 countries

**INDIA**  
Number of projects: 186  
Installed capacity: 4,337 MW

NEPAL REPRESENTATIVE  
**Marron Trading Pvt. Ltd. & Suresh Chandra**  
Min Bhawan, Kathmandu, NEPAL

**NEPAL**  
Number of projects: 8  
Installed capacity: 62 MW

SOUTH KOREA REPRESENTATIVE  
**KEEHO LEE**  
Goyang, SOUTH KOREA

JAPAN PARTNER  
**JAG SEABELL CO. LTD.**  
Tokyo, JAPAN

**JAPAN**  
Number of projects: 2  
Installed capacity: 0.42 MW

VIETNAM REPRESENTATIVE  
**EID / Harmony Power**  
Cau Giay District, Hanoi, VIETNAM

**VIETNAM**  
Number of projects: 53  
Installed capacity: 884 MW

PHILIPPINES REPRESENTATIVE  
**Green Development Sustainable Solutions, Inc.**  
Metro Manila, PHILIPPINES

**PHILIPPINES**  
Number of projects: 1  
Installed capacity: 0.70 MW

**LAOS**  
Number of projects: 3  
Installed capacity: 43 MW

INDONESIA REPRESENTATIVE  
**PT. Alam Daya Makmur & Ankit Dhyani**  
Bandung, INDONESIA

**INDONESIA**  
Number of projects: 12  
Installed capacity: 70 MW

CIS REPRESENTATIVE  
**JSC "IGHolding RUS"**  
Moscow 123371, RUSSIA

**ARMENIA**  
Number of projects: 1  
Installed capacity: 50 MW

TURKEY REPRESENTATIVE  
**Bülent Birol**  
Istanbul, TURKEY

**TURKEY**  
Number of projects: 9  
Installed capacity: 117 MW

VENEZUELA REPRESENTATIVE  
**ZERO WASTE, C.A**  
Caracas, VENEZUELA

HONDURAS REPRESENTATIVE  
**Equipos Industriales**  
Tegucigalpa, M.D.C., HONDURAS

COLOMBIA REPRESENTATIVE  
**B & V INGENIERIA S.A.S.**  
Medellín, COLOMBIA

PERU REPRESENTATIVE  
**Mardo Mendoza**  
Lima, PERU

BOLIVIA REPRESENTATIVE  
**Energía y Desarrollo (EyD)**  
Cochabamba, BOLIVIA

**AFRICA**  
Number of projects: 1  
Installed capacity: 11 MW

BRAZIL PARTNER  
**ALL ENERGY ENGENHARIA LTDA.**  
Belo Horizonte - MG, Brazil

**FLOVEL Energy Private Limited**  
Faridabad, Haryana, INDIA

MANUFACTURING FACILITY  
**FLOVEL Energy Private Limited**  
Mitrol, Palwal, Haryana, INDIA

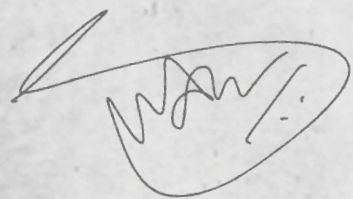
VALVES PARTNER  
**TB Hydro Flovel Valves Private Limited**  
Faridabad, Haryana, INDIA



”

## THERE IS COMMITMENT IN THIS RELATIONSHIP.

At FLOVEL, customer comes first. We work closely with our customers to deliver optimal solutions by deploying cutting-edge technologies. Our custom-solutions are tailored for maximum performance and reliable operations. We build sustainable relationships by exceeding customer expectations, bringing the advantage on your side.



**Gautam Kar,**  
Managing Director



# ADVANTAGE ON YOUR SIDE

## CONTRACTING

- » No hidden clauses
- » Dedicated point of contact

## SOLUTION DEVELOPMENT

- » Collaborative approach
- » Fully equipped, technologically advanced design facilities

## PRODUCT MANUFACTURING

- » State-of-the-art manufacturing facilities
- » Global standard quality checks & processes

## PROJECT IMPLEMENTATION

- » On-time as guaranteed delivery
- » Faster response time to issues

## POST-IMPLEMENTATION

- » High plant availability
- » Quick response to any issue

Single source responsibility

Senior management involvement

Safe and high-performance products

Within budget, on-time delivery

Lower Cost of Ownership translating into higher returns

**Profits & Peace of Mind**

Manufacturing facility



FLOVEL is certified for Integrated Management Systems, which includes ISO 9001:2015, ISO:14001:2015, ISO 45001:2018 and CE Certification.



Corporate office

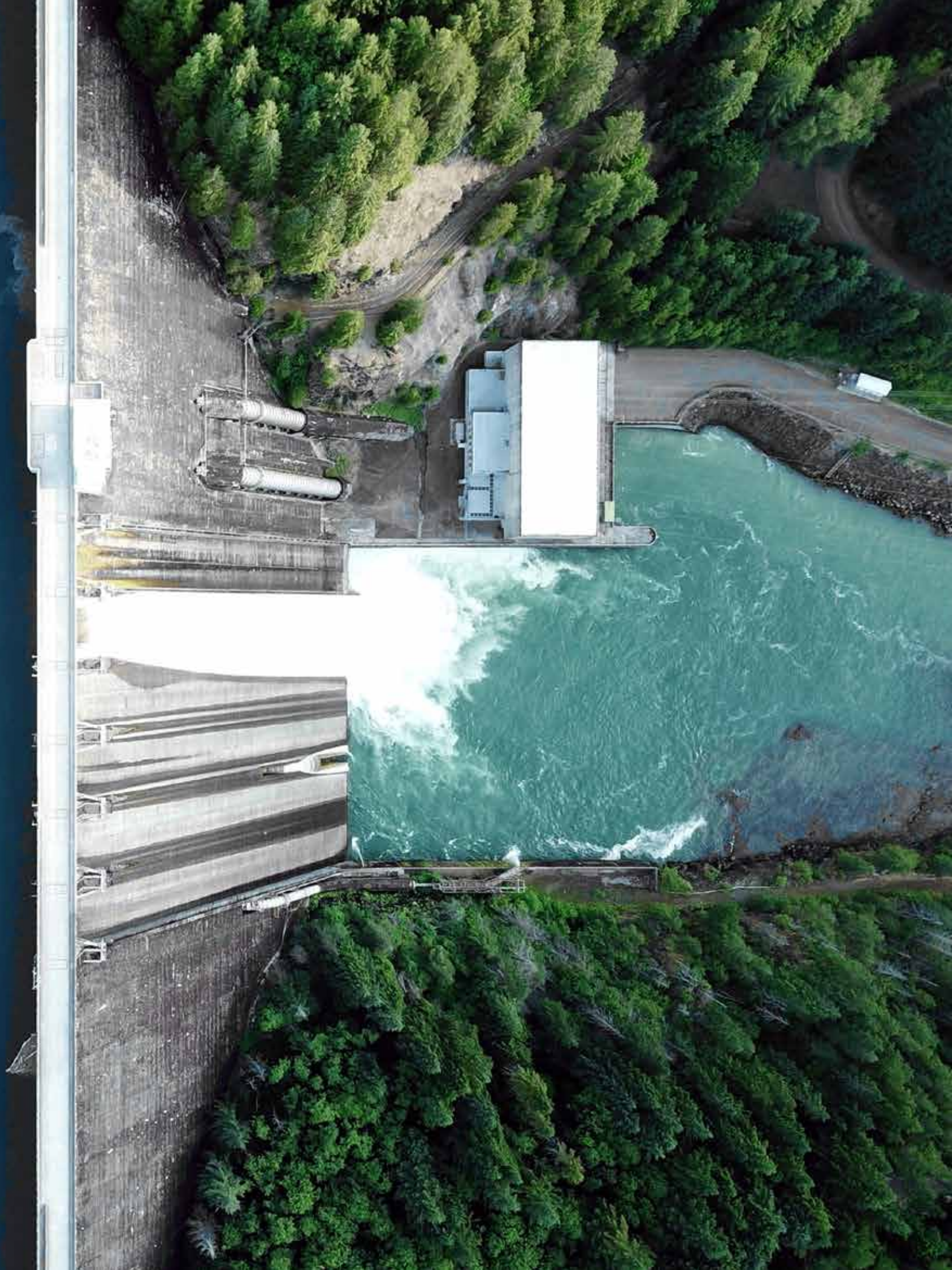




# CALMNESS IS THE KEY TO POWER

FROM WATER TO WIRE.

FLOVEL believes in customer delight. With its technological expertise and senior management's commitment it brings the Small & Medium Hydro projects alive on time, with maximum performance and minimum downtime. Years of experience have also enabled us to think through and implement projects calmly and clearly. Our customers are glad to have chosen FLOVEL for their Hydropower project.

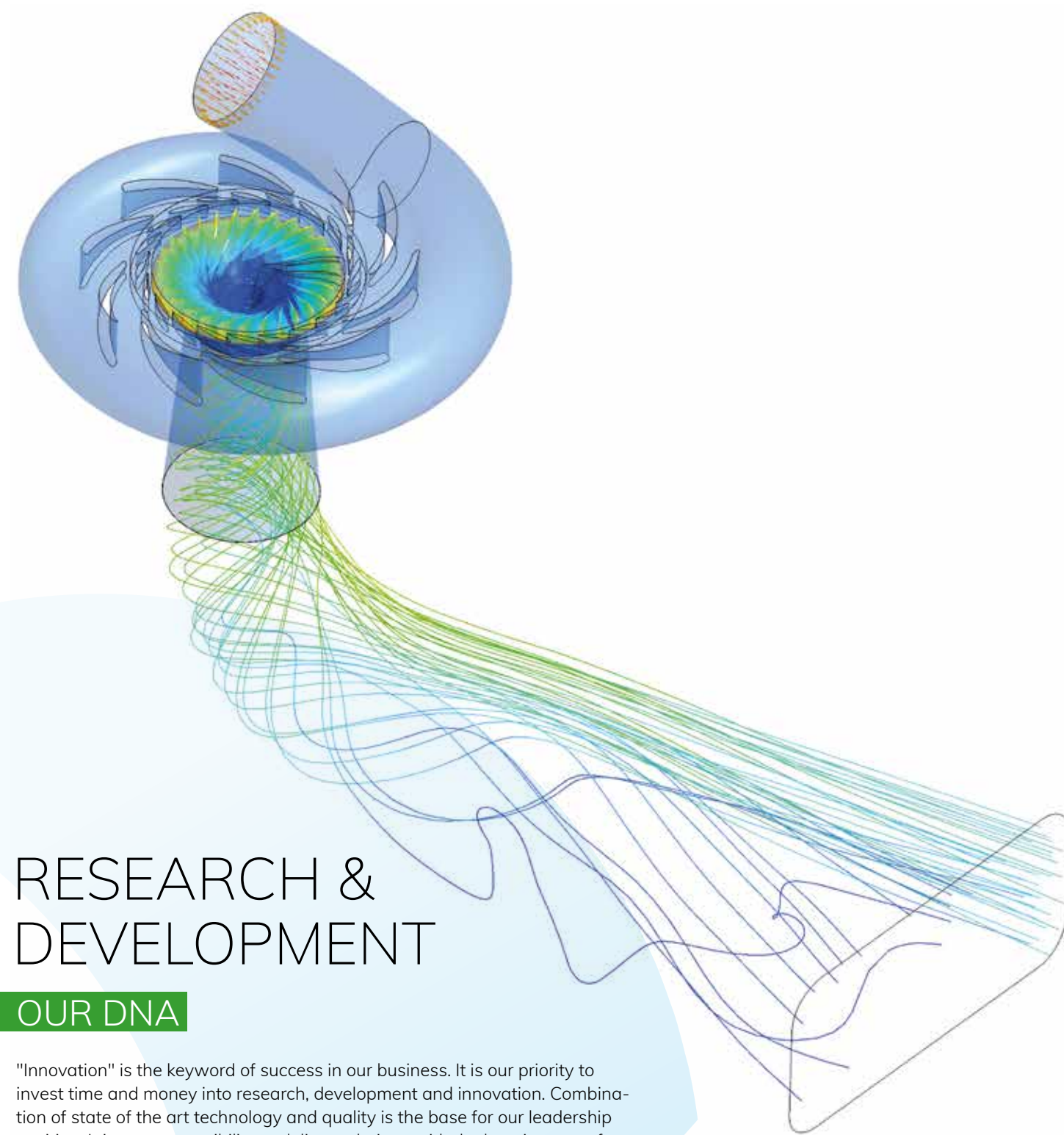




# RESEARCH & DEVELOPMENT

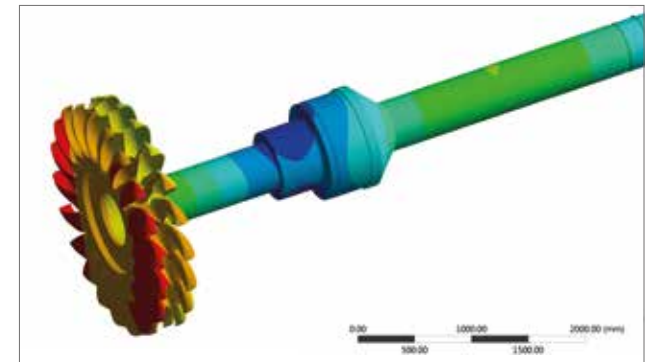
## OUR DNA

"Innovation" is the keyword of success in our business. It is our priority to invest time and money into research, development and innovation. Combination of state of the art technology and quality is the base for our leadership position. It is our responsibility to deliver solutions with the best interest of customers in our mind.



### MODEL TEST

Should the customer require a model test to be performed, FLOVEL is equipped to have a model test conducted at an accredited / independent model testing laboratory.



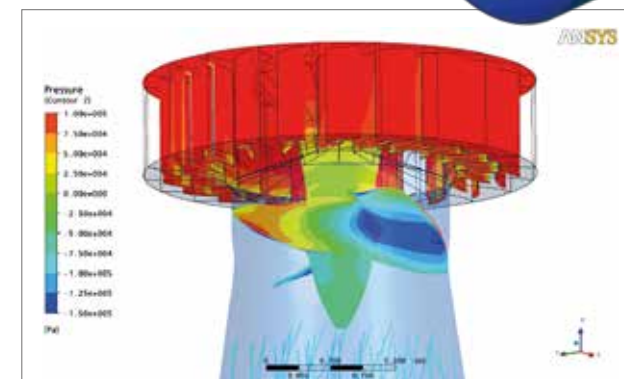
### FEM

Finite element method (FEM) tools for calculating stresses, strains and deflections in components of a hydraulic turbine.



### CFD

Tools to accurately predict flow characteristic. CFD is used to improve hydraulic design of turbine water passages, including the runner and static components. For renovation projects CFD is a very important tool for improving turbine output, efficiency and cavitation characteristics.







**A GOOD JOB FOR AN  
EXCITING MARKET**

FLOVEL's key personnel and co-workers in all functions are among the best in the Country with right educational qualifications and vast experience in their respective field and trained at various international locations to work to global standards. FLOVEL has a total strength of more than 300 people who by their knowledge, experience and innovative approach assure a competitive edge to the market and to a long term development of the company.



» PRODUCTION

OUR MANUFACTURING FACILITIES.  
WHERE EXCELLENCE IS MADE.

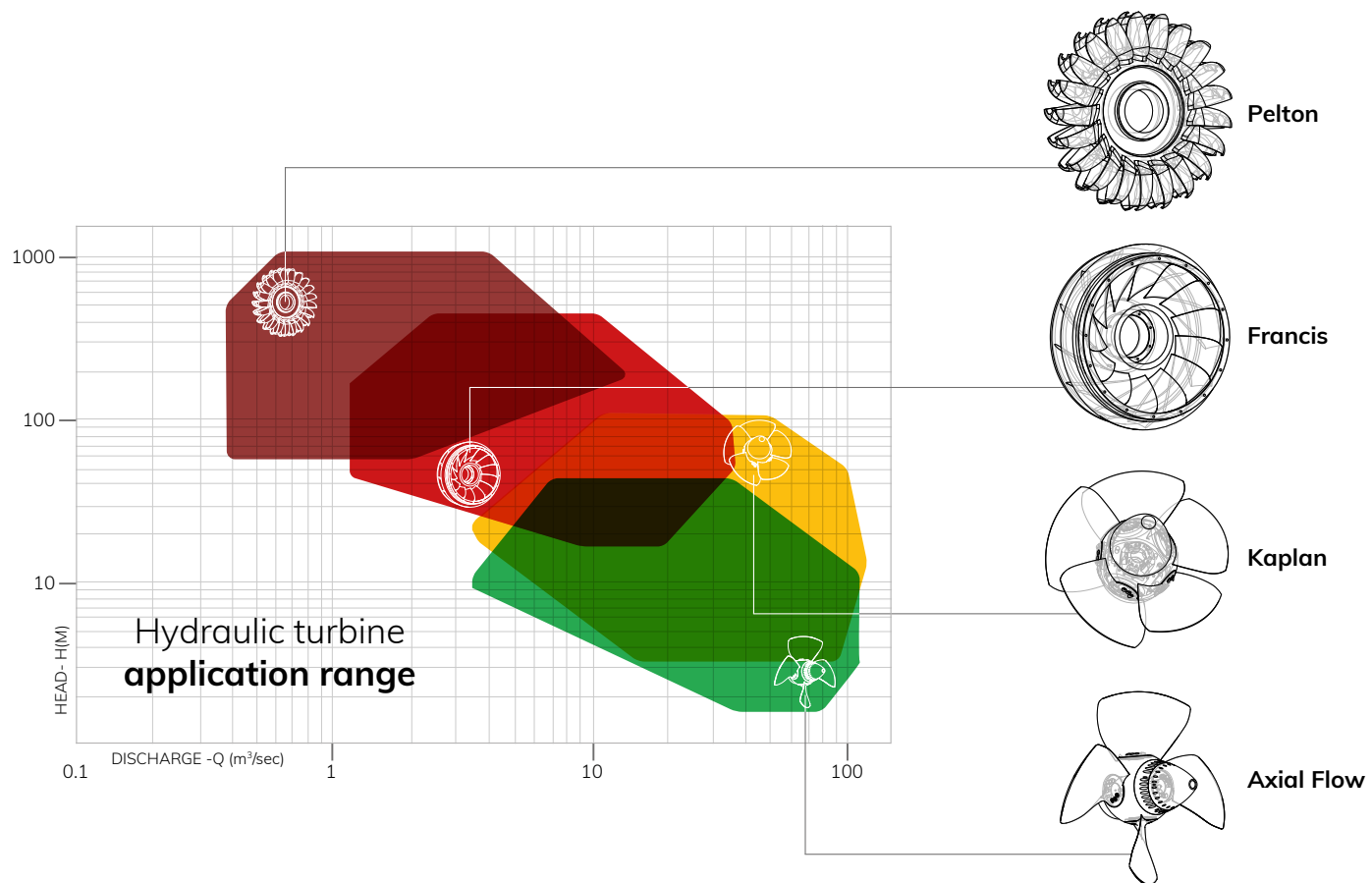




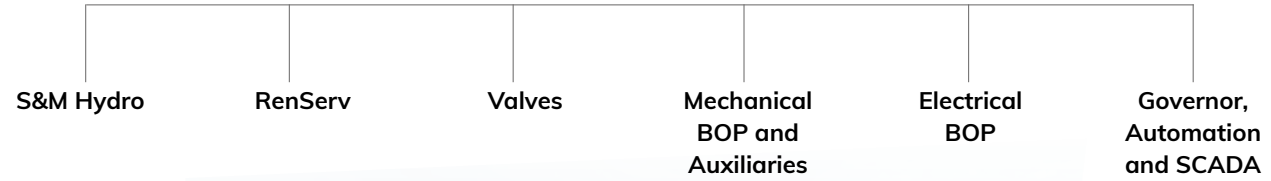
# PRODUCT OVERVIEW

It is our commitment to produce quality in all spheres of operation. FLOVEL is a single source supplier and integrator of all components of hydropower plants including inlet valves, hydraulic turbines, generators, control systems, switchyard equipment and much more.

## TURBINES



## BUSINESS AREAS



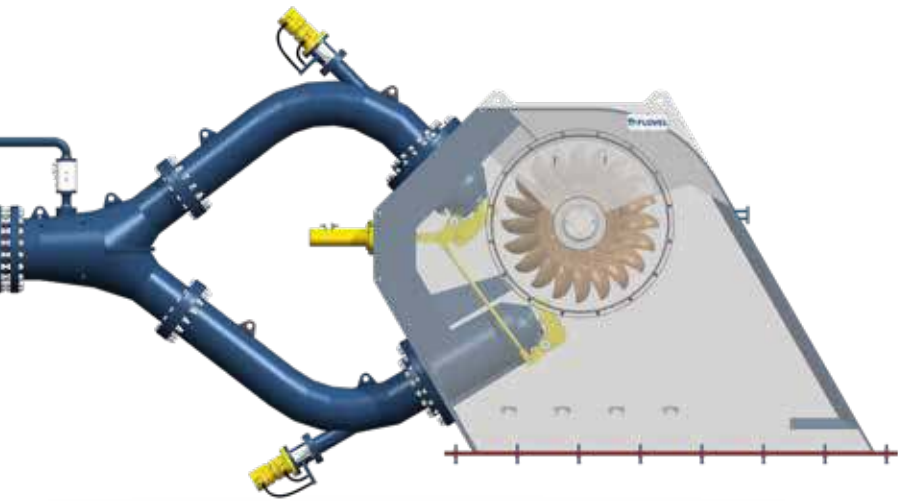
QUALITY MADE  
WITH PASSION.



# PELTON TURBINES

for high head applications

Pelton Turbine is an impulse turbine used primarily for applications with high head and small flows. FLOVEL's Pelton turbines are based on decades of know-how and state-of-the-art technology. These Pelton turbines guarantee the highest operating efficiency and reliability.



FEATURES

- » Fully Forged or Cast runner
- » Runner mounted on extended shaft of the generator
- » Full unit assembled in factory and shop tested
- » Internal or external Servomotor options
- » Simple interface with civil works
- » Guarantees for efficiency based on model test

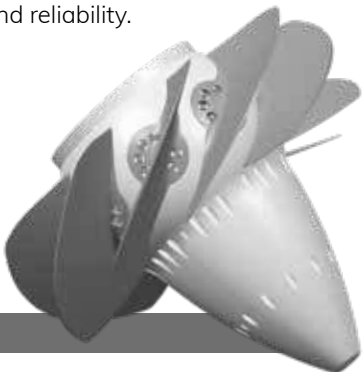
Application Range:

- » Heads up to 1,000 Meters
- » Horizontal axis (1 to 3 jets)
- » Vertical axis (2 to 6 jets)

# KAPLAN TURBINES

for low head applications

Kaplan Turbine is a reaction turbine used primarily for applications with low head and large flows. FLOVEL's Kaplan turbines are based on decades of know-how and state-of-the-art technology. These Kaplan turbines guarantee the highest operating efficiency and reliability.

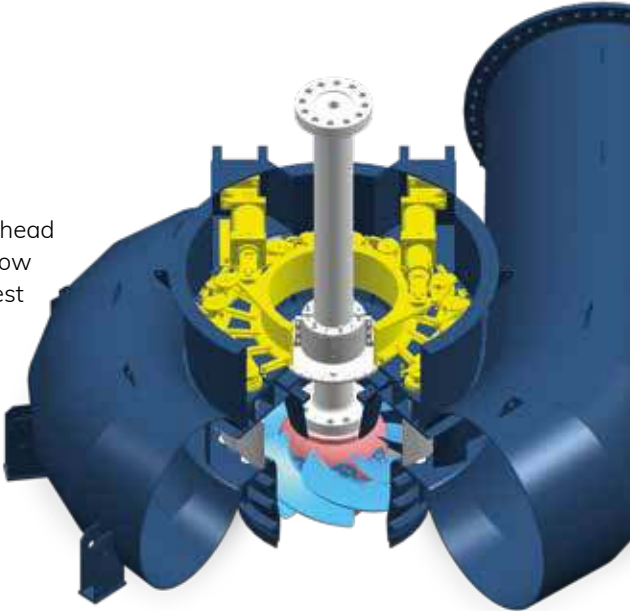


FEATURES

- » Oil free runner hubs
- » Internal or external Servomotor option
- » Maintenance free water-lubricated guide bearing
- » Blade dismantling without runner removal
- » Library of 20 models available to choose from
- » Guarantees for output, efficiency and cavitation based on model test

Application Range:

- » Heads up to 70 Meters
- » Runners with 3 to 8 blades
- » Double or Single regulated
- » With or without Gearbox
- » Steel, Concrete Spiral or Syphon Intake



# FRANCIS TURBINES

for medium head applications

Francis Turbine is a reaction turbine used primarily for applications with medium head and large flows. FLOVEL's Francis turbines are based on decades of know-how and state-of-the-art-technology. These Francis turbines guarantee the highest operating efficiency and reliability.

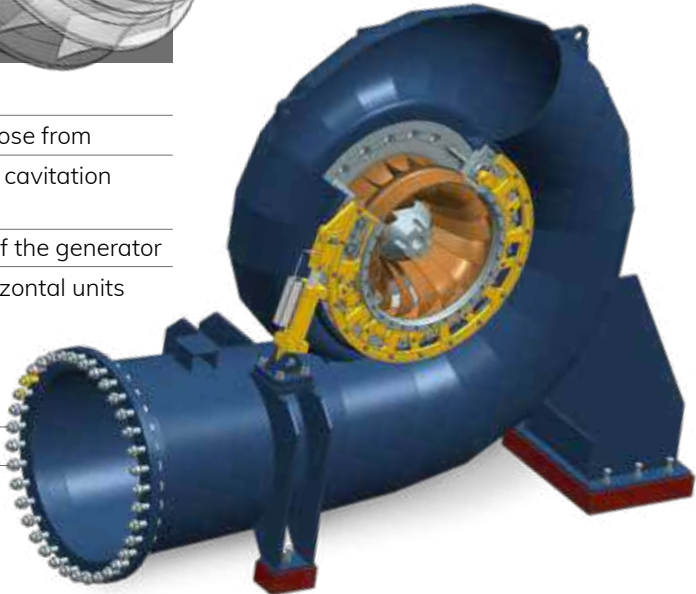


FEATURES

- » Weld fabricated or Forged runners
- » Library of 40 models available to choose from
- » Guarantees for output, efficiency and cavitation based on model test
- » Runner mounted on extended shaft of the generator
- » Common base frame concept for horizontal units

Application Range:

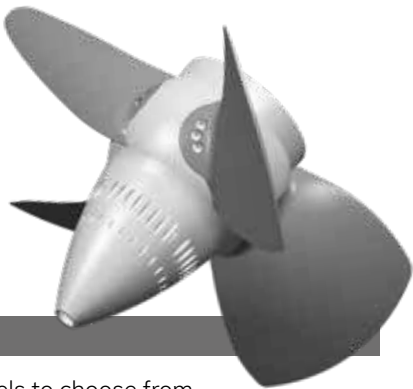
- » Heads up to 450 Meters
- » Horizontal or Vertical axis
- » Steel or Concrete Spiral



# AXIAL FLOW TURBINES

for very low head applications

Axial Flow units are used primarily for applications with low head and large flows. FLOVEL's Axial Flow units are based on decades of know-how and state-of-the-art-technology. These Axial Flow units guarantee the highest operating efficiency and reliability.

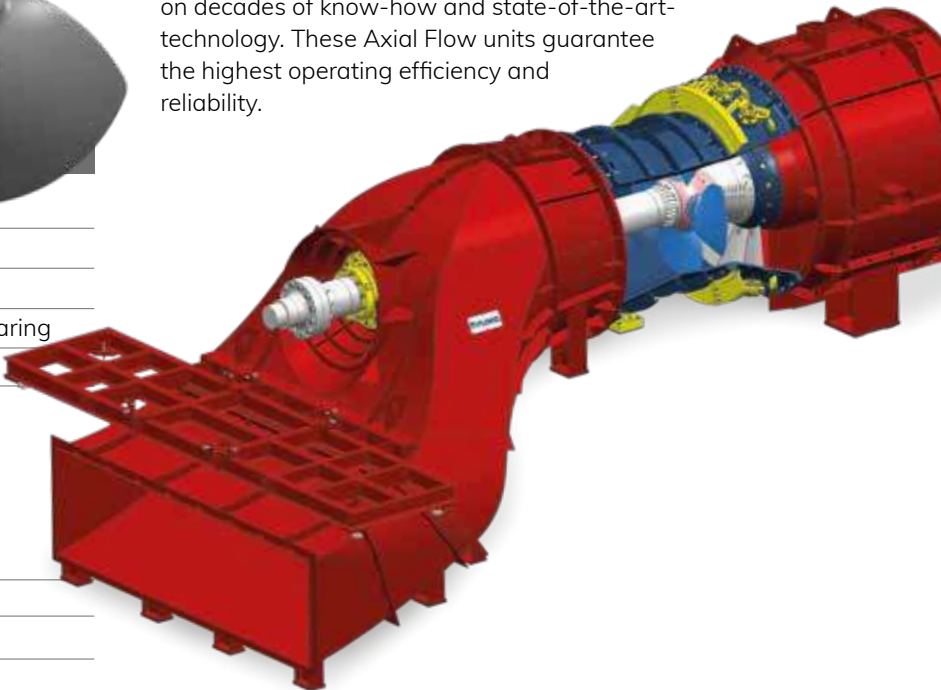


FEATURES

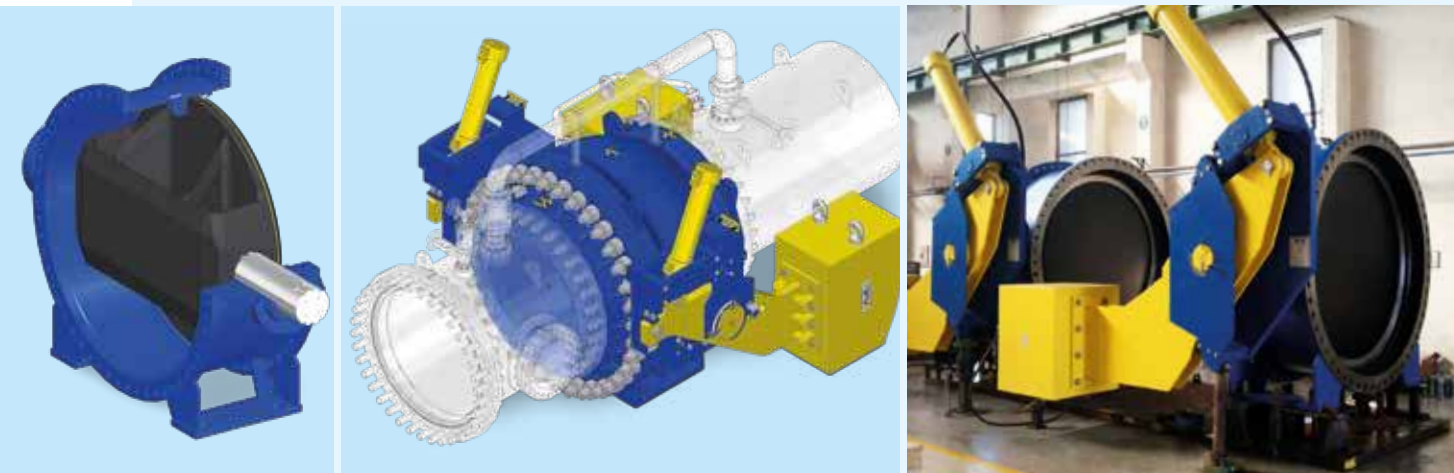
- » Library of 20 models to choose from
- » Oil free runner hubs
- » Internal or external Servomotor option
- » Maintenance free water-lubricated guide bearing
- » Blade dismantling without runner removal
- » Guarantees for output, efficiency and cavitation based on model test

Application Range:

- » Heads up to 35 Meters
- » Runners with 3 to 6 blades
- » Double or Single regulated
- » With or without Gearbox
- » Horizontal, Diagonal or Vertical orientation







# VALVES

FLOVEL manufactures full range of Valves under its joint venture with TB Hydro, Poland. These valves are manufactured by JV company TB Hydro Flovel Valves Private Limited.

## TYPES

- » Butterfly Valves
- » Spherical / Ball Valves
- » Pressure Relief Valves etc.



# MECHANICAL BOP & AUXILIARIES

## SCOPE

- » Oil Pressure System for turbine, MIV & PPV
- » Cooling Water System
- » Drainage System
- » Dewatering System
- » Crane
- » Fire Fighting System
- » Ventilation & Air Conditioning System
- » Compressed Air System
- » Bearing Lubrication System
- » Oil Filtration System
- » Flow & Level Measurement System
- » Vibration Measurement System

## GENERATOR, AVR & AUXILIARIES

- » Control & Protection System
- » Generator Transformers
- » AC-DC distribution
- » LV and MV-switchgear
- » Bus Ducts
- » Cables, HV, LV, Control & instrumentation
- » Outdoor Switchyard equipment
- » Integration of automation system, governing system, electrical system, mechanical system etc.
- » Digital automation of mechanical, electrical, LV system & other auxiliaries



# ELECTRICAL BOP

We deliver tailor-made systems as per customer requirements. Our solutions are safe, reliable and provide cost-effective operation. We are a single source provider ensuring complete service and seamless availability for your hydropower plant and all its components and systems. Our long-term process know-how and control system expertise in hydropower applications coupled with high efficiencies and post implementation service brings the Advantage on your side.

# GOVERNOR, AUTOMATION & SCADA



## POWER GENERATION OPTIMIZATION (PGO) IS DEVELOPED BY FLOVEL FOR:

- » Optimization of generation with time stamped sequencer
- » Monitoring of plant parameters, Weather & Dam level
- » Email reporting & SMS services
- » Chatbot (Let's talk to the plant)
- » Mobile application for real time data
- » Plant Load Factor





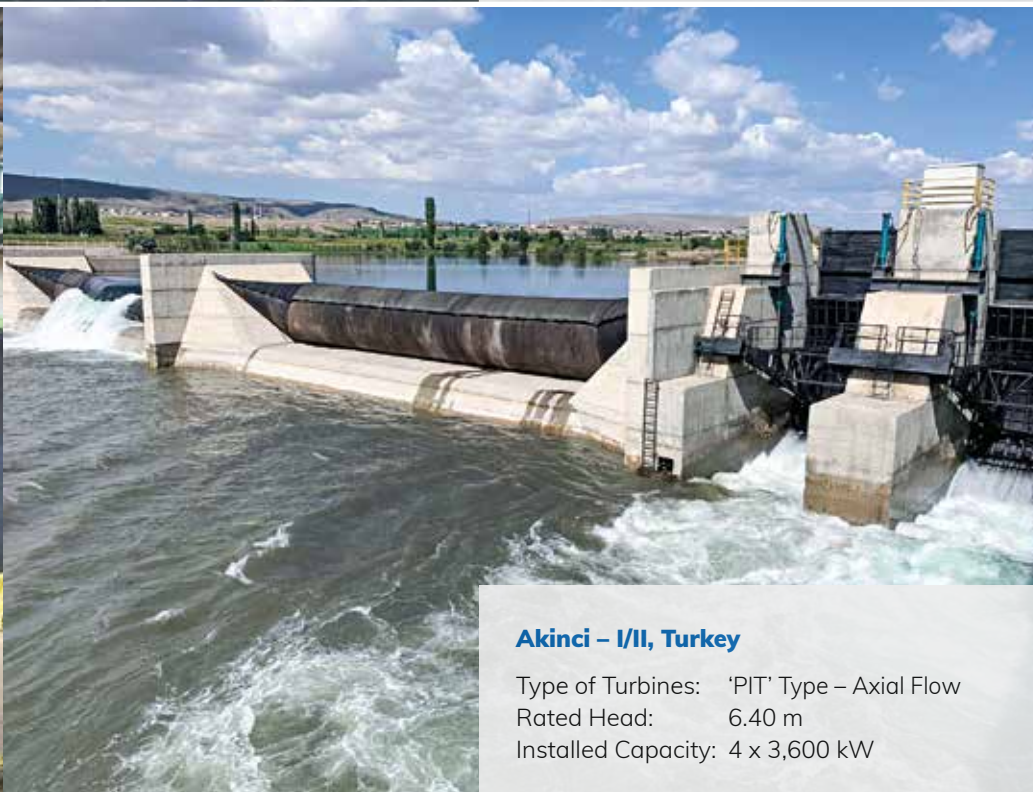
#### Erevan, Armenia

Type of Turbines: Vertical Francis  
Rated Head: 88.35 m  
Installed Capacity: 2 x 25,000 kW



#### Eglenç, Turkey

Type of Turbines: Vertical Francis  
Rated Head: 276.23 m  
Installed Capacity: 2 x 18,060 kW + 1 x 8,662 kW



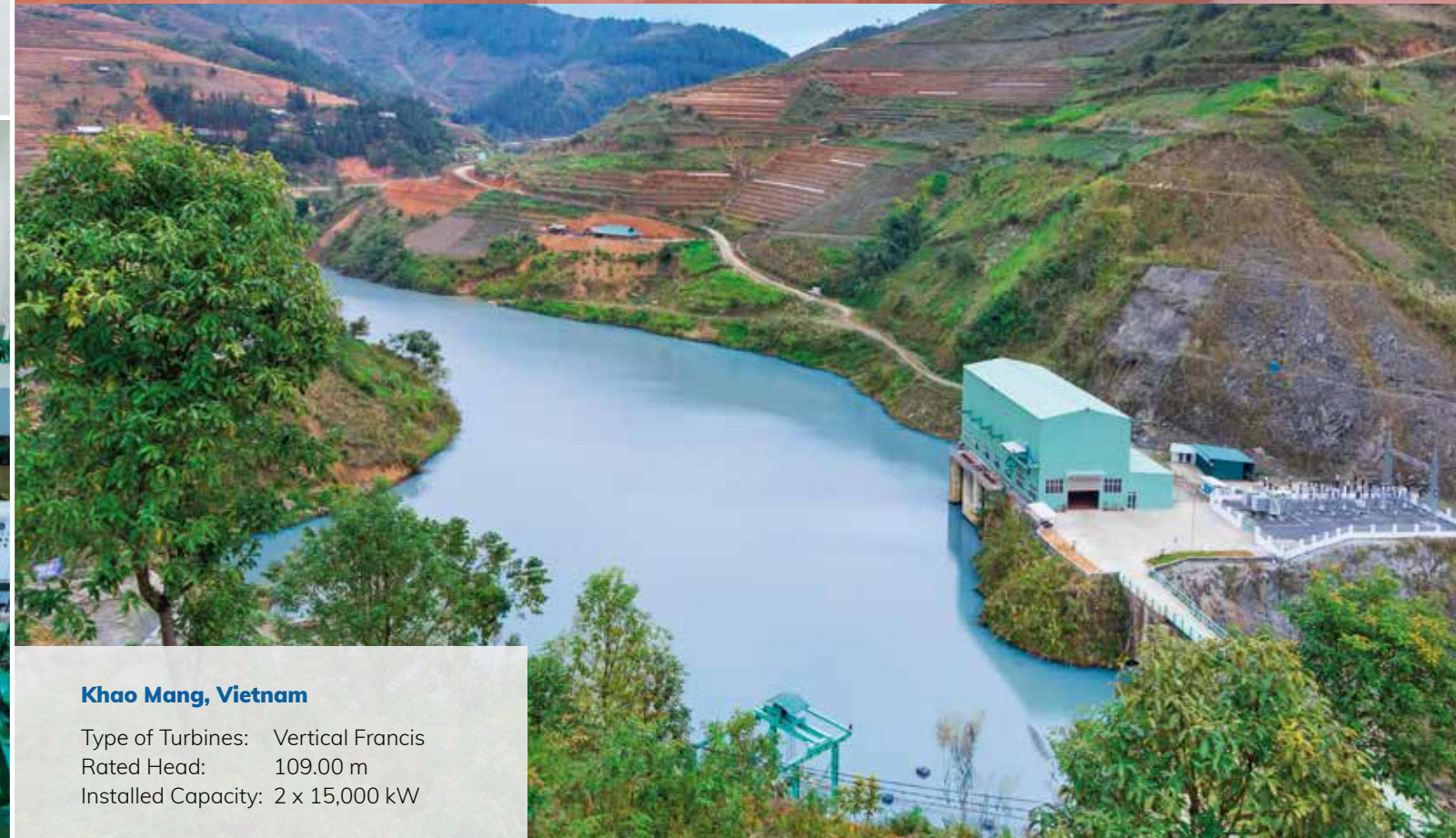
#### Akinci – I/II, Turkey

Type of Turbines: 'PIT' Type – Axial Flow  
Rated Head: 6.40 m  
Installed Capacity: 4 x 3,600 kW



#### Ngoi Hut 2, Vietnam

Type of Turbines: Vertical Pelton 6 Jets  
Rated Head: 322.50 m  
Installed Capacity: 2 x 26,400 kW



#### Khao Mang, Vietnam

Type of Turbines: Vertical Francis  
Rated Head: 109.00 m  
Installed Capacity: 2 x 15,000 kW





# HEALTH & SAFETY ACTIVITES

FLOVEL IS ALWAYS EXPLORING WAYS  
TO TAKE THE EVER IMPORTANT ISSUES OF  
HEALTH & SAFETY TO NEW LEVELS.

At FLOVEL we have a strong culture of working safely and believe in continuous improvement and work towards safe working at both office and factory. Our people are trained on regular basis to ensure competency in completing their tasks.

From our personal surroundings to the workplace, and then further to the community around, we are striving to build a better environment, as well as create a workplace that is safe and hazard-free, complying with our policy on Health and Safety.

FLOVEL is certified for Integrated Management Systems, which includes ISO:9001, ISO 14001, ISO 45001 and CE Certification.

With everything that comes with our daily business we reflect on our core-values. Together these values bring:

# THE ADVANTAGE ON YOUR SIDE







# GET IN TOUCH



Advantage on your side

## FLOVEL Energy Private Limited

Vatika Mindscapes, Suite 101-A, Tower-B,  
12/3, Mathura Road, Faridabad – 121 003,  
Haryana, India  
Phone: +91 129 4090600  
Fax: +91 129 4090650  
Email: [contact@flovel.net](mailto:contact@flovel.net)

## MANUFACTURING FACILITIES

### FLOVEL Energy Private Limited

Mitrol – Deeghot Road (Near Railway Crossing),  
72 KM Stone, Delhi-Mathura Road,  
District Palwal – 121102,  
Haryana, India  
Phone: +91 7082214002, 3 & 4

## VALVES PARTNER

### TB Hydro FLOVEL Valves Private Limited

Vatika Mindscape, Suite 101-A, Tower-B,  
12/3, Mathura Road, Faridabad – 121 003,  
Haryana, India  
Phone: +91 129 4090600  
Fax: +91 129 4090650  
Email: [contact@tfvalves.com](mailto:contact@tfvalves.com)  
Web: [www.tfvalves.com](http://www.tfvalves.com)

## VIETNAM REPRESENTATIVE

### EID Joint Stock Company and Harmony Power Joint Stock Company

Room 904, N07B1 Building,  
Thanh Thai Street, Dich Vong,  
Cau Giay District, Hanoi, Vietnam  
Phone: +84 9 15900666  
Email: [phamha.hydro@gmail.com](mailto:phamha.hydro@gmail.com)

## NEPAL REPRESENTATIVE

### Marron Trading Pvt. Ltd. & Suresh Chandra

Min Bhawan, Kathmandu, Nepal  
Phone: +977 4106637, 4106638  
Mobile: +977 9823665787  
Fax: +977 4106628  
Email: [muktinsharma@marrongroup.com.np](mailto:muktinsharma@marrongroup.com.np)  
[suresh.chandra@flovel.net](mailto:suresh.chandra@flovel.net)

## INDONESIA REPRESENTATIVE

### PT. Alam Daya Makmur & Ankit Dhyani

1614H, Tower 16, Taman Rasuna Apartment  
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